

**ARTICLE AND METHOD FOR IDENTIFICATION, CLASSIFICATION, AND
INVENTORY TRACKING**

Background of the Invention

5 The present invention relates generally to the field of
identification, classification, and inventory tracking of
articles sold or stored in bulk. In particular, the present
invention relates to an article and method utilized for
identifying, classifying, and tracking articles that are
10 packaged or stored in bulk, wherein the packaging is such
that only one surface of the articles are viewable by the
user.

Some articles are packaged in bulk and sent to the
consumer in that condition, and when the consumer receives
15 the articles, the packaging is opened in such a way that
only one surface of the articles is visible. The articles
can be packaged such that the articles themselves could be
visible, or alternatively, they could be packaged in boxes
or cartons having a surface visible. One such example is in
20 the field of elongated fluorescent light bulbs.

When bulbs are commercially sold, they are shipped in
cartons. The cartons contain a number of bulbs and are
typically opened on one end, thereby exposing the end
surface of one end of each bulb. When the carton is opened,

all of the visible end surfaces are identical and all of the end surfaces are unmarked. Typically, the carton is used to store the new bulbs and when the new bulbs are placed into service, old, used, or depleted bulbs are often placed into
5 the carton until they can be properly disposed of. This method of using a single carton to store the new and old bulbs reduces the space needed to store the new and old bulbs, reduces the risk of breakage, and reduces the amount of handling required to place the bulbs in a second carton.

10 The problem for the user, is that the new and old bulbs look alike when viewed from their end surfaces. Therefore, the user must at least partially remove bulbs from the carton in order to identify whether any particular bulb is a new or old one. This process takes time and increases the
15 risk of damaging the bulbs. For individual applications each time a bulb is changed, the process must be repeated. In commercial applications, where large numbers of bulbs are changed, when the process is repeated for each bulb over the course of a day, the time spent becomes significantly more
20 tangible.

Furthermore, as the carton becomes filled with old, used, or depleted bulbs, the task of finding a new bulb becomes increasingly difficult because the ratio of new bulbs to old bulbs becomes smaller. Other systems have been

attempted wherein two cartons are utilized, one carton for new bulbs and one carton for old, used, or depleted bulbs. However, this system needs twice as much storage space and typically requires the user to take two cartons along during
5 the changing of the bulbs. Furthermore, when an empty carton is used to hold the old, used, and/or depleted bulbs, there is a substantially higher risk of breakage of the bulbs because the bulbs can more readily move around within the confines of the carton.

10 Therefore, there is a need in the art of identification, classification, and inventory management for an article and method that enables a user, of articles shipped in bulk, to identify, classify, and track an article merely from a visible surface of the article.

15 The present invention addresses these needs, as well as other problems associated with the identification, classification, and inventorying of articles stored or shipped in bulk.

Summary of the Invention

20 The present invention relates to an article and method for identification, classification, and inventory tracking of articles in bulk. Each article has a first state. The state is the condition of the article and includes such states as new, used, broken, or depleted, etc. When the

article is in its first state, it will have a perception that is an identifiable characteristic which differentiates it from articles being in other states. The article has a second perception that is representative of a second state
5 of the article. The second perception may be fixed upon or within the article. Additionally, the first perception may be such that, when the article changes state or as time passes, the first perception changes into the second perception.

10 The method comprises providing at least one article having a first state and a second state and providing each article with a first perception indicating the first state and a second perception indicating the second state of the article.

15 The above mentioned benefits and other benefits of the invention will become clear from the following description by reference to the accompanying drawings.

Description of the Drawings

Figure 1 is a elevated side perspective view of a
20 carton containing bulk packaged articles upon which the present embodiment of the invention may be used;

Figure 2 is an elevated side perspective view of a typical unmarked article;

Figure 2a is an overhead perspective view of a carton

of bulk packaged articles as shown in **Figure 1**;

Figure 3 is an overhead perspective view of a carton and bulk packaged articles having a first perception according to the present invention;

5 **Figure 4** is an overhead perspective view of the articles wherein some articles have been removed and replaced showing a second perception;

10 **Figure 5** is an elevated side perspective view of an alternative style of marking according to the present invention;

Figure 6 is an elevated side perspective view of another alternative style of marking according to the present invention;

15 **Figure 7** is an elevated side perspective view of one means of marking the articles in accordance with the present invention;

Figure 8 is an elevated side perspective view of another alternative style of marking using a label being applied according to the present invention;

20 **Figure 9** is an elevated side perspective view of an article having a label applied according to the present invention;

Figure 10 is an elevated side perspective view of another alternative style of marking being applied according

to the present invention

Figure 11 is an elevated side perspective view of another alternative style of marking being applied according to the present invention wherein an end of the product is colored;

Figure 12 is an elevated side perspective view of another alternative style of marking being applied according to the present invention wherein an end of the product has a surface wherein a mark may be created;

Figure 13 is an elevated side perspective view of another alternative style of marking being applied according to the present invention wherein the mark comprises a button that may be depressed;

Figure 14 is an elevated side perspective view of another alternative style of marking being applied according to the present invention wherein a multi-layer tab wherein the first layer may be removed to uncover a second layer;

Figure 15 is an elevated side perspective view of another alternative style of marking being applied according

to the present invention wherein a wire is attached to the product;

Figure 16 is an elevated side perspective view of
5 another alternative style of marking being applied according to the present invention wherein a wire and a flag are attached to the product;

Figure 17 is an elevated side perspective view of
10 another alternative style of marking being applied according to the present invention wherein a flag is attached to the product;

Figure 18 is an elevated side perspective view of
15 another alternative style of marking being applied according to the present invention wherein a removable or breakable tab is attached to the product;

Figure 19 is an elevated side perspective view of
20 another alternative style of marking being applied according to the present invention wherein a cap is applied to the product;

Figure 20 is an elevated side perspective view of

another alternative style of marking being applied according to the present invention wherein a cap is applied to the product;

5 **Figure 21** is an elevated side perspective view of another alternative style of marking being applied according to the present invention wherein a cap is applied to the product;

10 **Figure 22** is a perspective view of a multi-ply label for use in an embodiment of the present invention;

Figure 23 is a top perspective view of a carton according to an embodiment of the present invention having a
15 multi-ply label affixed to the carton and showing the carton open during use; and

Figure 24 is a top perspective view of the carton according of Figure 23 showing the removal of the first ply
20 of the label and affixation of the first ply to seal the carton.

Description of the Preferred Embodiment

As shown in **Figures 1** and **2**, a package 10 of bulk

articles 12 can be difficult to use if the articles are not marked to differentiate the different types of articles that exist within the package. For example, elongated flourescent light bulbs typically have no markings on their end surfaces 14, as shown in **Figures 2** and **2a**. Since the end surfaces 14 are exactly the same, there is no way to differentiate, for example, the used bulbs from the new bulbs, or to differentiate between different types of bulbs within the same package. The user must at least partially remove the article from the packaging or storage carton in order to identify what the status of the article is.

In some cases markings, such as dates, lot numbers, serial numbers and the like, may be visible on or near the ends of the product, but when packaged, the devices are not arranged to make use of the system for identification, classification, and inventory control herein disclosed.

The articles, as shown in **Figures 2a** and **3**, are examples of a system of marking that could be used with the present invention. **Figures 5** and **6** and **8-21**, show examples of individual articles 12 having a variety of different identifiable characteristics 16 that may be used within the scope of this invention.

The present invention provides a bulk storage system, articles, and method for identifying the different articles

stored together or shipped within the same package without having to remove the articles from the package. The system, article, and method will make finding a particular article from a bulk supply of articles more time efficient, requires
5 less handling, and requires less storage space because no additional cartons, packaging or containers are needed. Furthermore, by not having to remove the articles from the packaging to identify them or having to collect or store the articles in a separate container, the risk of damage to the
10 articles is reduced, and the conservation of handling and space are achieved.

Figures 3 and **4** provide a pictorial example of how the method accomplishes its goal of providing identification, classification, and inventory tracking. As shown in **Figure**
15 **3**, the articles 12 may be packaged with at least one surface 14, having an identifiable characteristic 16 thereon and having the surfaces 14 of the articles 12 bearing the characteristic 16, oriented either along or on one side of the packaging 10.

20 In the case where the characteristics 16 are already on the articles, when the packaging is opened from the side on which the characteristics have been aligned, the surfaces 14 having an identifiable characteristic 16 are visible. It is foreseeable that all of the surfaces of the article may have

different identifiable characteristics, however, for the purposes of this invention, only one surface need be marked with a characteristic that is identifiable from those of the other surfaces. For example, an article may be packaged in
5 a box. One side of the box may have red markings on it, while another side has a blue background color. These two indicators could be used to differentiate new from used, if the articles are oriented properly.

Alternatively, the articles 12 may be packaged in an
10 unmarked condition and the marking may be applied at a later time. For example, as shown in **Figures 1, 7, and 8**, labels 18 on backing layer 24 have been included in the carton 10 for subsequent application to the articles 12 by the user.

In the case of the flourescent bulbs shown in **Figures 3**
15 and **4**, the bulbs 12 have one end surface marked with a square 16 and one end surface unmarked. As shown in **Figure 3**, the articles 12 are all oriented such that all of the end surfaces 14, marked with a square 16, are aligned together. This orientation provides the same first perception of each
20 article.

In this case, if the user had opened the carton 10 at the other end, the user would have seen all of the surfaces 14 having unmarked ends. Therefore, with an article that is logically only visible at either one end or the other, the

method could be implemented regardless of which end of the carton was opened. It is foreseeable that the outside surface of the packaging 10 could be marked to indicate which side of the package to open to expose the surfaces 14 of the articles bearing the desired identifiable symbol. Once the desired side of the packaging 10 is opened, the articles 12 are ready for use.

Typically, in the field of fluorescent bulbs, when a new bulb 20 is removed, a used bulb 22 is inserted into the package in its place. Due to the possibility of breakage of some of the articles, it is foreseeable that the package will not remain completely full. When a used article 22 is placed into the package, it is oriented such that the second identifiable characteristic is visible. This second perception differentiates the used articles 22 from the new articles 20.

As shown in **Figure 4**, the used bulbs 22, having a surface with no marking visible, are easily differentiable from the new bulbs 20 having a surface with a square symbol 16 visible. In this example, the square symbols 16 act as the first identifiable characteristic providing a first perception which indicates that the state of these bulbs is new and the lack of marking acts as the second identifiable characteristic providing a second perception that is

different from the first which indicates that the state of these articles is not new. As can be ascertained by **Figure 4**, by using the article of this invention and this method, a user can easily tell which articles should be removed for use.

The differentiation may be made by any means known or yet to be known in the art and may be applied at the factory or by the user. The different characteristic may be that one surface is marked and another is not marked.

10 Incorporation of this system could be as simple as providing purchasers or users with instructions to accomplish the method themselves, for example, by marking one end of the products upon opening the bulk packaging or marking the used products upon their replacement by new products.

15 It is also foreseeable that the new articles could be differentiated from used articles using a variety of characteristics indicating a variety of different states. For example, new articles could have no marking, broken articles could have a star symbol, used but still operable
20 articles could be represented by a "U" symbol. This system allows the user to store all articles together while still being able to easily differentiate between them.

The marking of the articles may be accomplished in many ways. The articles may have different visible surfaces

having different characteristics so that when the articles,
after they have been used, are reinserted into the
packaging, the articles are oriented such that the different
surface is visible, and it thereby distinguishes the used
5 article from the new article.

The article may also be configured with a first
identifiable characteristic that changes into a second
identifiable characteristic over time or is actuated when it
is used for its intended purpose. For example, in the field
10 of flourescent bulbs, one or both ends of the bulb may be
designed with a material that changes color and/or
appearance when electricity, heat, light, and/or radiation
act upon it or through the mechanics involved in
installation or use of the product. The old bulb is then
15 able to be differentiated from the new bulbs by the changed
color and/or appearance of its end surface or surfaces. In
this way, the first perception changes into the second
perception when the state of the article changes.

The article may also have an indicator device attached
20 to it or in it that changes over time or when it is actuated
through use of the article. For example, a switch, button,
portal, meter, or other device may be installed on, in,
through, or under the visible surface or a portion of the
product itself could be made such that, when activated, it

will provide a visible indicator of the article's condition. An example, as shown in **Figure 13**, is a button that, when pressed, is deformed allowing it to be differentiated from unpressed buttons.

- 5 The marking may also be of a character that it may be able to provide a measured state or condition of the product, relative to its expressed or expected useful life. This type of marking could be utilized to provide the measured state of the product during use of the product.
- 10 This allows for the user to time the replacement of the products with new products, merely by checking the measured markings. Markings of this nature could be provided by any suitable material, for example chemicals, compounds, and films may be utilized. One example, of a measurable marking
- 15 material would be one that fades or changes color or texture over time.

Some other examples of marking systems may be: using a symbol such as a letter, number, word, trademark, generic symbol or random markings, or a combination thereof. For

20 example, using the letter "N" on one surface for new and "U" on another surface for used. Other examples include the use of symbols that are commonly applied to products, but when oriented properly, allow a user to apply the system of the present invention. For example, the use of manufacturing

dates, serial numbers, lot numbers, and the like. It may be the case that the articles have one of the above on one end and nothing on the other, or alternatively, a second characteristic on the other end. For example, the serial
5 number on one end, and the lot number on the other end.

Another alternative identification system, may be provided by using color or shape. A color may be used to differentiate the state of the article by coloring a portion or the entire surface. For example, using green on one
10 surface for new and red on another surface for used. This embodiment is show in **Figure 11**, wherein one end is colored and the other end is not. This system may be accomplished by simply having a color on a portion or all of one surface. Additionally, as shown in **Figure 12**, a scratch off coating
15 or film may be applied to the surface, wherein a color is revealed when the surface is scratched.

The overall shape of the surface may be the identifiable feature. This may be achieved by altering the topography of the surface, including for example, the use of
20 divots or bumps, or the shape of the perimeter of the surface may be different. For example, one surface may have a circular perimeter, while another surface has a hexagonal surface.

Additionally, it is foreseeable that different types of

articles, having different marking schemes, could be included in a single package or may be stored together. In this case, the different types of new articles could be differentiated from each other by different first
5 identifiable characteristics, and could be differentiated from articles having other states by either one or more second identifiable characteristics.

Furthermore, the articles may have removable materials applied thereto that operate as markings to differentiate
10 the products. For example, a flag or cap may be applied. The flag or cap may be colored and/or may have marking thereon to provide differentiation. For example, with respect to fluorescent bulbs, the flag may be a plastic, foil, or paper material or simply a filament such as a wire,
15 line, or thread between the power contact pins on one or both ends. The flag may be removed prior to use or simply broken during installation or use. Some embodiments having flags are shown in **Figures 14-18**. In some embodiments, the removal of the flags may reveal a different marking, such as
20 a color, underneath the flag. For example as shown in **Figure 14**, a two ply flag may be applied to the surface of a product and when the top ply is removed, the second ply is revealed. Flags may be attached by any means, such as by wire or line, by adhesive, or by friction.

Caps may be comprised of any material and may be adhered to the product by any means, such as adhesives, friction, and the like. For example, in one embodiment of a cap for a fluorescent bulb, the cap has one or more
5 apertures sized to fit over the power contact pins of the bulb and is adhered to one or both pins by a frictional adhesion between the surface of the cap and the pin or pins. Suitable materials include plastic, metal, paper, fiberboard, and the like. As shown in **Figures 19-21**, caps
10 can take any suitable form.

Additionally, this system may be applied in a macro scale, to packages of bulk items, wherein the package has a first identifiable feature and a second identifiable feature, thereby allowing one type of products to be
15 differentiated from another. For example, as shown in **Figures 22-24**, to differentiate a new carton 100 of fluorescent bulbs from a used carton 150, a marking may be applied to the used or new carton to differentiate one from another. A specific embodiment of this general idea applies
20 a two ply label 110. When the carton 100 is delivered to a user, the top ply 112 of the label is visible. When the carton is open, the label may or may not be visible, but when the carton is filled with used bulbs and is ready for disposal, the top ply of the label 112 may be removed to

reveal the second ply of the label 114. Additionally, the top ply 112 may be used to seal the box if a suitable adhesive is utilized. Any distinguishable markings may be utilized on the cartons and/or labels, such as colors, letters, or symbols, for example.

Since many possible embodiments may be made of the present invention without departing from the scope thereof, it is to be understood that all matter herein set forth or shown in the accompanying drawings is to be interpreted in the illustrative and not a limiting sense.